

Service Catalog & Rate Card

Meridian Advisory Group · Revision 11 · Effective 1 February 2026

Standard hourly rates

Engagements are quoted on estimated hours by grade.

Grade	Standard rate	Floor
Partner	\$525	None set
Director	\$385	None set
Manager	\$275	None set
Consultant	\$190	None set
Analyst	\$140	None set

Catalog structure

There are 31 named service lines in the catalog; 19 of them were used once in the last 24 months. No service line has a fixed scope, fixed price or defined deliverable set.

Catalog group	Lines	Used 2+ times
Strategy & growth	7	3
Operations & supply chain	9	4
Finance & performance	6	2
Organization & talent	5	2
Technology & data	4	1

Quoting practice

Fees are built bottom-up from an hours estimate by grade, then converted to a fixed fee at the partner's discretion where the client requires one. Scope is described in the engagement letter in narrative form. There is no deliverable schedule template and no change-order procedure.

Discounting

Discount authority sits with partners with no floor.

Discounts are recorded in the billing system after the fact and are not reviewed against margin at the engagement level.

Sample document — Meridian Advisory Group is an illustrative firm created for this demonstration. Nothing here refers to a real client.